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PROSPERITY AND WHY,

The enormous production of the United States, and the strides which she is taking make the countries of Europe look to their commercial laur- suffering in the race of material proels. October was, as far as exports gress. We want to do all in our power are concerned, a phenomenal month, to protect our industries, and give There never was a greater export for them an ample market. This brings us any one month from the United States into intimate contact with the rest of in the whole of its history, and the ex- the world, and we have to let the world ports were not raw material, but were know that we intend to hold our own. in a large measure manufactured If there is to be any partition of Chicial world is causing uneasiness in strong word to say in the matter.

tion is a fact which cannot be controverted. The cotton trade has largely gone into the hands of the United States, or a very considerable slice of it. but Germany for the competition

industries, and especially the foreign commerce of the country has been rapid and substantial in development and expansion. But the result of the prosperity has been over production. The situation has called forth the consideration whether there is any efficiency in syndicates and cartels for resisting adverse conditions, and whether they actually serve, as is claimed for them the purpose of "a parachute to enable the victims of over production to get safely down to a solid basis." Popular opinion in Germany says that while German syndicates have been on the whole conservatively managed, and have resisted to some extend the advance of prices during the flush years of prosperity, they have not done this sufficiently, but have yielded to the

reduced. This has meant reduced out- any addition to our ca put and of course the dismissal of lab-orers. These are moving away, houses and empty, stores which supplied them are in difficulties. Wages have gone the keenest forevision, in order to save down. In good times they were 12 our good name from obloquy and our marks per week (2.85) in October the Territory having a most disagreeable duty thrust upon it. wages had dropped to 81/2 marks per week or \$2.01. Out of this magnificent wage the German weaver has to provide for his family, and pay rent and taxes. How does he do it? There can to American double-barrelled breach-

wage the German weaver has to provide for his family, and pay rent and taxes. How does he do it? There can be no wonder at the migration of Germans to the United States. A commerce built upon such wages is bound to fail at some time, when it comes in contact with a commerce founded upon the firm basis of United States has incontact with a commerce founded upon the firm basis of United States has industry which pays high wages, but, through the skill of its workmen and through its mechanical devices, is able to make a cheap output. In spite of the starvation wages of Germany, American textile fabrics are better and more eagerly sought after in the world's markets, especially in the East, that streat market to which all eyes are furned, and which the Western world is ready to fight over.

The cause of the present commercial crisis in Germany is partly the South African war, which has put an end to exports in that direction. Then Germany has several billions of dollars instead the United States in almost every line of goods, this owing to the fact the United States in almost every line of goods, this owing to the fact the United States in almost every line of goods, this owing to the fact that the United States in almost every line of goods, this owing to the fact that the United States has herself become a great manufacturer. Take for examnle the woolen ods exported from Greiz to the United States in almost every line of goods, this owing to the fact that the United States in almost every line of goods, this owing to the fact that the United States in almost every line of goods, this owing to the fact that the united States has herself become a great manufacturer. Take for examnle the woolen ods exported from Greiz to the United States, has shown in Consul John F. Winter's report. In 1895, the export of these goods from this one place to the United States was valued at \$1,008,390. In 1890 the exports of the empire to England, South America and the Balkan States, but these markets have fallen short of consuling wh

exclusive market for her manufactures. The second purpose may not even be realized by the governing powers, but it is a potent factor in German commercial thought.

It is this which makes the Chinese cituation so all important to us. With the immense manufacturing strides that we are making at present, the strip our competitors, Our cottons, our coolens, our flour, our oil, our watches SPECIAL ADVERTISING AGENTS: and clocks, our agricultural imple ments stand unrivalled, and the figures of our growing oriental trade show how these goods have been appreciated. But it would be a serious blow to our prosperity to suddenly find that vast areas of what is now, or has been up to the present, an open market, closed against us.

We have great prosperity. We find our prosperity in giving good wages to our laboring classes, a well fed, well paid man is a better workman, becomes a more skilled workman than his congener who is paid starvation wares and works like an automaton. We see other less happy countries This new phase in the commer- na, the United States must have a very

many directions. But this phase, as far as we are concerned, demands the utmost care in our diplomatic relations with many countries. Commerce is the cradle of diplomacy. The first diplomats were merchants.

There is no country more interested in the commercial advancement of the United States than Germany. That Great Britain is feeling the competition is a fact which cannot be contro-

IN A FIX

Having reached these Islands surit. but Germany for the competition the more but the cause Germany is pushing for trade and is going through a commercial crisis at the present moment.

Thom 1891 to the summer of the present year the general course of German industries, and especially the foreign commerce of the country has been raptomark of t

of prosperity, they have not done this sufficiently, but have yielded to the fascinations of large profits, with the result of attracting excessive capital to certain lines of manufacture and creating over production from which the whole country may have to suffer. Whether popular German opinion is right or not remains to be seen.

That a reaction has set in is shown by a recent article in the "Oest-deutsche Presse." This paper points out that the foreign market in textiles has diminished, and home consumption has been reduced. This has meant reduced out-

AN UNFORTUNATE CONSIGNMENT

suming what has been manufactured.

The crucial points are the immense strides in United States manufactures and the failure of the markets in South Africa and China. The latter, at the present time looms up large. Germany presses the war in China with double purpose. She wants revenge for her wounded honor, she wants an

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